



PAKISTAN TOURISM DEVELOPMENT CORPORATION

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No. PTDC/Lease/Properties/GB/2022/1228

March 22, 2023

Subject: **EVALUATION OF REQUEST FOR PROPOSAL (RFPs) OF PRE-QUALIFICATION BIDDERS FOR LEASING OUT OF PTDC PROPERTIES LOCATED IN GILGIT-BALTISTAN**

Reference your Request for Proposal (RFP) submitted by you regarding the leasing out of PTDC properties in Gilgit-Baltistan in response to invitation letter dated 19-01-2023 which was issued to Nineteen (19) firms / pre-qualified bidders with the request to submit detailed proposals for the desired properties.

2. It is informed that in response to invitation letter, twelve (12) pre-qualified bidders submitted their Request for Proposals (RFPs) by the closing date i.e., 20.02.2023 which were opened by the Tender Opening Committee on same day in the presence of the representatives of bidders. Whereas seven (07) Firms/bidders did not submit their proposals.

5. The proposals were evaluated by the concerned tender committee in the light of evaluation criteria mentioned in Section-III of RFP. Out of twelve (12) bidders, technical proposals of bidders as per Table 'A' for the properties mentioned against their names were found as substantially responsive and qualified for open competitive financial bidding. Whereas technical proposals of bidders as per Table 'B' for the properties mentioned against their names were found non responsive for not meeting the qualification of minimum threshold. Detailed results are being shared for the information of the bidders to ensure transparency in process.

A. List of technically qualified responsive bidders meeting the evaluation Criteria:

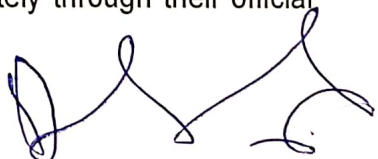
Sr.	Name of bidder Firm/ Company	Proposal submitted for Properties	Minimum threshold of evaluation Criteria (Yes/No)	Remarks
1.	M/s Hashwani Hotels Ltd. & M/s Swat Tourism Company (Pvt) Ltd. (JV)	PTDC Motel Skardu & PTDC Motel Hunza	Yes	Qualified for open Financial Biddings
2.	M/S Chib Enterprises (Pvt) Ltd.	PTDC Motel Skardu	Yes	Qualified for open Financial Biddings

3.	M/s Aman (Pvt) Ltd. (JV) M/s White Oak MOARK, LLC	PTDC Motel Hunza	Yes	Qualified for open Financial Biddings
4	M/s MEFA Industries (Pvt) Ltd	PTDC Motel Rama Lake & PTDC Motel Phandar	Yes	Qualified for open Financial Biddings
5	M/s Karakorum Hotel (Pvt) Ltd	PTDC Motel Rama Lake	Yes	Qualified for open Financial Biddings
6	M/s KNK (Pvt) Ltd	PTDC Motel Rama Lake	Yes	Qualified for open Financial Biddings
7	M/s Ali Arshad (Pvt) Ltd (JV) M/s USA Investment LLC (Pvt) Ltd.	PTDC Motel Phandar	Yes	Qualified for open Financial Biddings

B. List of technically non-responsive bidders who do not meet the evaluation criteria

1	M/s Syed Jamil & Co. (Pvt) Ltd.	PTDC Motel Skardu PTDC Motel Hunza
2.	M/s The Legend Hotel (SMC-Pvt) Ltd.	PTDC Motel Rama Lake PTDC Motel Phandar
3.	M/s Arcadian Hotel & Resorts (Pvt) Ltd	PTDC Motel Rama Lake PTDC Motel Phandar
4.	M/s Kafalat Consulting (Pvt) Ltd	PTDC Motel Rama Lake PTDC Motel Phandar
5.	M/s Chib Enterprises (Pvt) Ltd.	PTDC Motel Phandar
6.	M/s KNK (Pvt) Ltd.	PTDC Motel Skardu
7.	M/s Karakorum Hotel (Pvt) Ltd	PTDC Motel Hunza

3. It is further informed that schedule of open competitive financial bidding and invitation letters will be communicated to the qualified bidders separately through their official emails.


 Ashfaq Ahmad
 General Manager (Motels)

Distribution:

1. All Pre-Qualified Bidders mentioned above.
2. PTDC Website