



PAKISTAN TOURISM DEVELOPMENT CORPORATION

KOHSAR BLOCK (GROUND FLOOR), PAK SECRETARIAT, ISLAMABAD.

Phone: 051-9212827, Fax: 9212853, Email: info@tourism.gov.pk

No. PTDC/Lease/Properties/AJK-GB/2021

Dated: January 10, 2022

Subject: **EVALUATION OF APPLICATIONS FOR PRE-QUALIFICATION REGARDING LEASING OF PTDC PROPERTIES IN GILGIT-BALTISTAN AND AJ&K.**

Reference your prequalification proposal in response to PTDC's advertisement No.PID(I)1554/21 regarding 'Request for Pre-qualification of local and international organizations interested in acquiring PTDC properties in Gilgit-Baltistan and Azad Jammu & Kashmir on lease basis' which was published in Daily Express and the Express Tribune as well as uploaded on PTDC/PPRA websites on 12.09.2021.

2. It is informed that in response of the advertisement, forty-eight (48) applications were received from interested parties for pre-qualification, which were evaluated by the concerned tender committee in accordance with prescribed eligibility and evaluation criteria mentioned in Section III of the pre-qualification document. Out of forty-eight (48) applications, eighteen (18) applications were found as substantially responsive and qualified whereas thirty (30) applications were rejected for not meeting the eligibility and qualification threshold. Following results of evaluation of applications and details of qualified and rejected applications are being shared with the applicants to ensure transparency in the process:

A. List of Qualified Applicants meeting the eligibility and evaluation criteria

Sr.	Name of bidder Firm/ Company	Properties applied for	Eligibility of Bidders (Yes/No)	Remarks
1	M/s Chib Enterprises.	Land at Gilgit (TFC) & Motel Skardu	Yes	Qualified for RFP
2	M/s Dreamworld Resort (Pvt) Ltd.	Motel Hunza and Motel Khaplu	Yes	Qualified for RFP
3	M/s MEFA Industries (Pvt) Ltd.	Land at Naltar and Motel Ramalake	Yes	Qualified for RFP
4	M/s Khyber Grace (Pvt) Ltd.	Motel Skardu and Motel Ramalake	Yes	Qualified for RFP
5	M/s Frontier Works Organization.	Motel Hunza and Motel Skardu	Yes	Qualified for RFP
6	M/s Crimson Hospitality (Pvt) Ltd.	Motel Skardu	Yes	Qualified for RFP
7	M/s UIG (Pvt) Ltd.	Motel Gilgit and Motel Skardu	Yes	Qualified for RFP
8	M/s Sozo Inn (Pvt) Ltd.	Motel Hunza and Motel Skardu	Yes	Qualified for RFP
9	M/s PAK Unicorn Prestige (Pvt) Ltd.	Motel Sost and Motel Gilgit	Yes	Qualified for RFP



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10	M/s BPS (Pvt) Ltd, Lahore.	Land at Gilgit (TFC) and Motel Sadpara	Yes	Qualified for RFP
11	M/s Al Rehman Hospitality Pvt Ltd.	Motel Skardu and Motel Sadpara	Yes	Qualified for RFP
12	M/S Niagara Mills (Pvt) Ltd.	Motel Sost and Motel Hunza	Yes	Qualified for RFP
13	M/s Syed Jamil & Company (Pvt), Ltd.	Motel Sost and Motel Gilgit	Yes	Qualified for RFP
14	M/s AA Joy land (Pvt) Ltd.	Motel Sost and Motel Hunza	Yes	Qualified for RFP
15	M/s Arcadian Hotels & Resort (Pvt.) Ltd.	Motel Gupis and Motel Khaplu	Yes	Qualified for RFP
16	M/s AAJSONs (Pvt) Ltd.	Motel Skardu and Land Naltar	Yes	Qualified for RFP
17	M/s Hashwani Hotels Ltd.& M/s Swat Tourism Company (Pvt) Ltd.(JV)	Motel Hunza and Motel Skardu	Yes	Qualified for RFP
18	M/s PSL Pakistan Services Ltd & M/s Road & Story (Pvt) Limited (JV)	Motel Ramalake Land at Naltar	Yes	Qualified for RFP

B. List of rejected applications who did not meet the requirements of eligibility and evaluation criteria

Sr.	Name of bidder Firm/ Company	Properties applied for	Eligibility of Bidders as per legal requirement/ qualification threshold (Yes/No)	Reasons of rejection
1	M/S Clifton Hotel (Pvt) Ltd, Lahore	PTDC Motel Sost and PTDC Motel Gupis	No	The company did not meet the mandatory 50% threshold of financial soundness.
2.	M/S GSB Group, Karachi	PTDC Motel Gilgit and PTDC Motel Hunza	No	Incomplete non-responsive bid. Applicant's firm/ company i.e. GSP Group legal status, business/ tax registration were not provided. Multiple companies' data on behalf of owner provided which was not acceptable.
3.	M/S Hotel Cedar Inn & Restaurant (Naseer Asghar Khan), Naran, Mansehra.	PTDC Motel Sost and PTDC Motel Ramalake	No	Incomplete non-responsive bid. Applicant firm did not provide business registration/ legal status documents and tax history of Firm/ Company. The firm submitted individual owners' data instead of firm/ company.



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4.	M/S Red Onion, Islamabad	PTDC Motel Skardu and PTDC Motel Hunza	No	Incomplete non-responsive bid. The applicant did not provide firm registration certificate, tax history and business registration/ legal status. The firm submitted individual owner's data instead of firm/ company.
5.	Col. Mahmood Ul Hussain, Islamabad	PTDC Motel Ramalake and PTDC Motel Skardu	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate, tax history and business registration/ legal status. The firm submitted individual owner's data instead of firm/ company.
6.	M/S Aziz Ur Rehman & Brothers, Gilgit	PTDC Motel Phandar and PTDC Motel Ramalake	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate, tax history and business registration/ legal status. The firm submitted individual owner's data instead of firm/ company.
7.	M/S Eiwani Pvt Ltd, Karachi	PTDC Motel Hunza and PTDC Motel Khaplu	No	Incomplete bid. The company lacks requisite professional experience of three years in hotel operations.
8.	M/S IHS (Pvt) Limited, USA	PTDC Motel Khaplu and PTDC Motel Gilgit	No	Incomplete non-responsive bid. Foreign company without local partner is not eligible.
9.	M/S Amjad Ayub & Masood Ul Hussain Alvi (M/S Prism Estate & Builder, Islamabad)	PTDC Motel Hunza & PTDC Motel Gilgit	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate, NTN certificate, tax history and business registration/ legal status. The firm submitted individual owner's data instead of firm/ company.
10.	M/S Nizami Traders, Lahore	PTDC Motel Gupis and PTDC Motel Phandar	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate/ hotel license. Tax data of the firm also missing. The firm submitted individual owner's data instead of firm/ company. The firm also failed to provide details of professional experience.



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11.	M/S Syed Tasneem Hussain Naqvi & Co. Pvt Ltd, Lahore	PTDC Motel Hunza and PTDC Motel Skardu	No	Incomplete non-responsive bid. The firm did not provide details of professional experience. The data provided by the firm does not belong to the applicant company.
12.	M/S The Circle Club (Pvt) Ltd, Faisalabad	PTDC Motel Skardu and PTDC Motel Khaplu	No	Incomplete non-responsive bid. The applicant did not provide financial data i.e. audited accounts for last three years of the company. Therefore, financial soundness cannot be ascertained. The audited accounts provided by the firm do not belong to the applicant's company.
13.	M/S ZN Travel & Tours (Pvt) Ltd, Lahore	PTDC Motel Skardu and PTDC Motel Khaplu	No	Incomplete non-responsive bid proposal. Bid forms not provided. Affidavits unsigned.
14.	M/S FAAZ Enterprises, Islamabad	PTDC Land at Pir Chinasi and Banjosa	No	Incomplete non-responsive bid. Company tax status is not known. Lacks requisite experience in hotel operations. Audit reports/ tax history, NTN, registration certificate/ legal status is not provided. Unsigned affidavits submitted.
15.	M/S RAAS Logistic	PTDC Motel Gilgit and PTDC Motel Sost	No	Incomplete non-responsive bid. The firm lacks requisite professional experience in hotel operations.
16.	M/S Extra Vegant Pvt Ltd, Lahore	PTDC Motel Sost and PTDC Motel Ramalake	No	Incomplete non-responsive bid. The company did not provide tax history and lacks professional experience of hospitality sector. It did not provide affidavit for no-conflict of interest.
17.	M/S Marroof International Hospital, Islamabad	PTDC Motel Hunza and PTDC Land at Naltar	No	Incomplete non-responsive bid. The applicant did not deposit tender fee, did not submit tax returns & affidavits and lacks requisite professional experience.
18.	M/S Silver Oaks Pvt Ltd, Islamabad	PTDC Motel Skardu and PTDC Land Banjosa	No	Incomplete non-responsive bid. The applicant did not deposit tender fee, did not submit tax returns, requisite affidavits and experience details.



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19.	M/S Mabali Pvt Ltd, Taxila	PTDC Motel Skardu and PTDC Motel Sadpara	No	Incomplete non-responsive bid. Tender fee was not deposited. Applicant did not submit tax returns, audit reports. Therefore, financial soundness cannot be ascertained.
20.	M/S Hotel Emerald Crown	PTDC Motel Ramalake	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate, NTN certificate, tax history and business registration/ legal status. The applicant submitted individual owner's data instead of firm/ company.
21.	M/S Exxab Pvt Ltd, Faisalabad	PTDC Motel Phandar and PTDC Motel Ramalake	No	Incomplete non-responsive bid. Inactive taxpayer status, lacks requisite professional experience, audit reports are not provided. Therefore, financial soundness of applicant cannot be ascertained.
22.	Belt & Road Mining Pvt Limited, Islamabad	PTDC Motel Gilgit	No	Incomplete non-responsive bid. The bidder did not provide firm registration certificate, NTN certificate, tax history and business registration/ legal status.
23.	M/S Valley Tracker, Muzaffarabad (Lead member) & ZK Associates, AJK	PTDC Motel Hunza and PTDC Motel Sadpara	No	Incomplete non-responsive bid. The lead member lacks requisite professional experience and is not a registered firm/ company. The firm registration certificate, requisite forms for HR resource, audited reports and NTN number are not provided.
24.	M/S Legend Hotel (Lead Member) & M/S Hotel De Papae Pvt Ltd	PTDC Motel Gilgit and PTDC Motel Ramalake	No	Incomplete non-responsive bid proposal. Audit report and tax history of the firm is missing. The member lacks requisite experience of hospitality sector.
25.	M/S NAMAL Resort, Lahore (Lead Member) & M/S National Hotel, Lahore	PTDC Motel Sadpara and PTDC Motel Skardu	No	Incomplete non-responsive bid proposal. Firm registration certificate, NTN certificate, tax history and Audit reports of firm are not provided. The lead member lacks requisite experience of hotel operations.



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26.	M/S Sarfaraz Associates, Hunza (Lead Member) & M/S Mars Hotel	PTDC Motel Hunza and PTDC Motel Khaplu	No	Incomplete non-responsive bid. The JV does not meet the legal requirements. Lead firm lacks experience in hotel operations, both firms did not provide tax history.
27.	M/S Faisal Movers Group of Companies (Lead member) & The New Hotel, Lahore	PTDC Motel Hunza and PTDC Motel Gilgit	No	Incomplete non-responsive bid. The JV did not deposit tender fee. Bid is incomplete. Firm registration certificate missing, power of attorney is missing. Lacks requisite professional experience.
28.	M/S Murtaza Hotel, Gilgit (Lead Member) & Mr. Muhammad Amin	PTDC Motel Gilgit and PTDC Motel Skardu	No	Incomplete non responsive bid. Firm registration certificate, NTN certificate, tax history of firm is not provided. JV partners are not legal entities.
29.	M/S Yaran Corporation (Pvt) Ltd, Gilgit (Lead Member) & Concordia Motel Pvt Ltd, Skardu	PTDC Motel Sost and PTDC Motel Hunza	No	Incomplete non-responsive bid. The lead member does not hold requisite experience in hotel operations. The financial data of JV member is not provided.
30.	M/S Heritage Tourism Services (Pvt) Ltd (Lead member) and M/S Gold Star Limited, Lahore	PTDC Motel Gilgit & PTDC Motel Skardu	No	Incomplete non responsive bid. The lead partner in JV has inactive taxpayer status, did not submit tax history and lacks experience in hotel operations. Second member also failed to provide tax history.

3. It is further informed that Request for Proposal (RFP) will be issued to the qualified applicants as per schedule to be communicated to the qualified applicants separately.

(ASHFAQ AHMAD)
General Manager (Motels)

Distribution:-

1. All Applicants mentioned above
2. PTDC Website