



Pakistan Tourism Development Corporation

No. PTDC/TAS-ML/2020

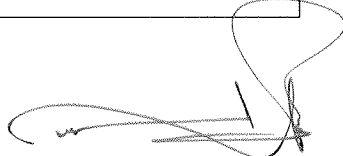
Dated: November 24, 2020

Clarifications to Bidders

“PROVISION OF BUSINESS DEVELOPMENT CONSULTANCY SERVICES FOR UTILIZATION OF PTDC MOTELS/ PROPERTIES ON LEASE BASIS”

Sr.	Name of Firm	Query of Bidder	Clarification by PTDC
1.	M/S EY Ford Rhodes	<p>Unfortunately, we were unable to participate in the pre-bid meeting at such short notice. We request you to kindly circulate the minutes of pre-bid meeting for benefit of all concerned.</p>	<p>It is clarified that during Pre-Bid Meeting there was no change in RFP document except a typographic mistake in Para E(b) of Instructions to bidders on Page 14 of RFP document, which was accordingly corrected and an addendum issued to all bidders. Since no written queries were received. Therefore, no clarifications were issued on verbal explanations.</p>
		<p>Additionally, we would also like to request for extension in the bid submission deadline by at least 2 weeks.</p> <p>Meanwhile, we shall be sharing our comments on the RFP early next week.</p>	<p>It is clarified that sufficient time has already been given to all bidders for seeking clarifications/ preparation of bids and opportunity of Pre-Bid Meeting was also given to address queries of the bidders. Therefore, no further extension in deadline for submission of bids can be entertained.</p>
2.	M/S UHY Hassan Naeem & Co	<p>It is mentioned on page 16, evaluation criteria, point 4., that the value of similar assignments above PKR 1 Billion will get maximum marks. Is it the aggregate value of all assignments provided?</p>	<p>It is weighted average value of similar assignment(s) completed by the participating firm or firm(s) as claimed by the bidder on prescribed bid form and supported by completion certificate/ proof of value.</p>
		<p>Moreover, requirements of point 6., page 16, evaluation criteria is to be fulfilled by Lead Partner or all the partners in case of JV?</p>	<p>It is clarified that marks under Point 6 of Evaluation Criteria will be awarded on the basis of income tax paid by the participating firm or firms. If a lead firm has participated under its name and associated other technical partners, then income tax figures of lead firm will be considered. If a registered consortium or Association of Persons (AOP) has participated and income tax</p>

			<p>returns of consortium or AOP are presented, then marks will be awarded on the basis of total income tax figure of the consortium/ AOP.</p> <p>However, it is also clarified that details of associated firms i.e. registration, filer status, experience, similar assignments etc. must be shared in the technical bid, which will determine the qualification of bidders.</p>
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(Asad Bilal Jehangir)
Manager (P&A)